### BEFORE THE PUBLIC SERVICE COMMISSION OF SOUTH CAROLINA

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Inmate Calling Solutions, LLC d/b/a ICSolutions ("ICSolutions" or "Applicant") hereby submits its application for a Certificate of Public Convenience and Necessity to resell intrastate telecommunications services. ICSolutions proposes to provide specialized telecommunications services offerings. This filing is made pursuant to South Carolina Statutes 58-9-280 and 58-9-520 and the rules and regulations of the South Carolina Public Service Commission. In addition, ICSolutions requests that the Commission regulate its business as a reseller of intrastate telecommunications services for the purposes of providing specialized inmate telecommunications services offerings in accordance with the principles and procedures established for alternative regulation in Orders No. 95-1734 and 96-55 in Docket No. 95-661-C, and as modified by Order No. 2001-997 in Docket No. 2000-407-C.

In support of its application, ICSolutions states as follows:

### 1. The legal name and principle address of the Applicant are:

Inmate Calling Solutions, LLC d/b/a ICSolutions 5883 Rue Ferrari San Jose, California 95138-1857

Phone:

(408) 362-4000

Fax:

(408) 362-2798

Toll-Free:

(800) 661-3845

### Correspondence or communications regarding this application should be addressed to: 2.

Ms. Bonnie D. Shealy, Esquire Robinson, McFadden & Moore 1901 Main Street, Suite 1200 Post Office Box 944 Columbia, SC 29202

Phone:

803-779-8900

Fax:

803-252-0724

bshealy@robinsonlaw.com

- with a copy to -

Robin Norton, Consultant to Inmate Calling Solutions, LLC d/b/a ICSolutions Technologies Management, Inc. 2600 Maitland Center Parkway Maitland, FL 32751

Phone:

407-740-3004

Fax:

407-740-0613

#### 3. The contact person regarding ongoing operations of the company is:

Brendan Philbin, VP Operations Inmate Calling Solutions, LLC d/b/a ICSolutions 5883 Rue Ferrari San Jose, California 95138-1857

Phone:

Fax:

(408) 362-4183

(408) 362-2798

Toll-Free:

(800) 661-3845

E-Mail:

shaffner@icsolutions.com

- 4. Inmate Calling Solutions, LLC d/b/a ICSolutions ("ICSolutions") was incorporated on August 13, 2002 under the laws of the State of California. Copies of ICSolutions' Articles of Incorporation are provided in Exhibit I.
- 5. ICSolutions has a Certificate of Authority to transact business as a foreign corporation in the State of South Carolina. A copy of this certificate is provided in Exhibit II.
- 6. ICSolutions proposes to provide resold interexchange telecommunications via

automated operator assistance calling services to inmates in confinement facilities throughout the State of South Carolina. All services will be offered twenty-four (24) hours per day, seven (7) days a week. ICSolutions will provide correctional and confinement institutions with sophisticated premises equipment that permits inmates to make outgoing, collect-only calls without the assistance of a live operator. ICSolutions' systems provide a number of controls and restrictions that serve to reduce or eliminate fraudulent use of telephone systems. These restrictions also provide the correctional institution with increased control over the use of the telecommunications services by inmates confined within. ICSolutions' telephone instruments are placed in detention areas such as cell blocks or day rooms. Each instrument is connected to a central control unit which restricts and controls calls placed by inmates. ICSolutions' system and services allow inmates to remain in contact with family, friends and other associates while still providing facility administrators with the necessary control over inmate communications.

Automated operator assisted calls may be placed by inmates within the confinement facility. These calls are routed over the facilities of the local exchange carrier serving the confinement facility and ICSolutions' underlying carrier. ICSolutions' system is designed so that calls are completed only to those called parties who specifically accept the charges for a call. Equipment utilized by ICSolutions requires a positive response from the called party before the connection is established and billing can begin.

In addition to call processing, ICSolutions' systems offer restrictive call blocking and screening. These features provide the correctional facility with a high degree of control over telecommunications services and help to minimize fraud. Call blocking prevents calls to directory assistance, "0-", 800 numbers, pay-per-call services, and emergency numbers

(including 911) in order to reduce prank calls and fraudulent use of long distance services. Access to other interexchange carriers is also denied. Call screening serves to eliminate harassing or threatening calls to individuals such as judges, sheriffs, witnesses or jury members. These two features also allow the institution to enforce telephone curfews (without manual intervention) by pre-setting the hours during which the system will process calls from a given telephone instrument.

ICSolutions' system collects and stores call detail information for each call. These call records are retrieved by the Company and will either be billed directly to the called party's pre-paid account, or submitted for billing by the called party's local exchange carrier through ICSolutions 'billing agent.

For billing inquiries regarding collect calls, customers are initially directed to ICSolutions' billing agent whose toll-free number is printed on each customer bill. The billing agent is authorized to investigate complaints and adjust customer bills within certain parameters set by ICSolutions. Should an inquiry exceed the authority delegated by ICSolutions, the customer is referred to ICSolutions' in-house Customer Service Department for further assistance.

ICSolutions utilizes a nationwide toll-free number 888-506-8407 for customer service. Customers may call that number twenty-four (24) hours a day seven (7) days a week.

7. ICSolutions will switch toll calls through their underlying carrier. Calls are routed over switched access facilities to the nearest underlying carrier's point of presence. The underlying carrier transports the calls to its switch and terminates calls over its own terminating network.

- 8. Customers are billed based on their use of the local and long distance network.
- 9. ICSolutions contracts for services from its underlying carrier at discounted rates based on a long term volume commitment.
- 10. ICSolutions 'underlying transmission carrier is selected based on the best mix of quality, service and price.
- 11. Applicant has a team of managers and support personnel who are well qualified to operate a telecommunications business. Additionally, ICSolutions relies on its underlying carrier's technical expertise for the operation, maintenance and supervision of the network.

  Resumes of key personnel are included in <a href="Exhibit III">Exhibit III</a>.
- In support of its financial ability to provide service, a copy of the Company's most recent financial statement is submitted separately under seal, as <a href="Exhibit IV">Exhibit IV</a>, along with a Motion for Protective Treatment and Basis for Filing Exhibit IV as a Trade Secret which is being filed simultaneously pursuant to Commission Order No. 2005-226. ICSolutions is a privately held company that does not issue annual reports or submit any financial filings with the Securities and Exchange Commission. Applicant respectfully requests that the financial statements disclosed in connection with this application be filed under seal, solely for the purpose of the Commission's and the Office of Regulatory Staff's review.
- 13. Attached as <u>Exhibit V</u> is a copy of ICSolutions' proposed telecommunications tariff, setting forth its rates, charges and regulations.

Approval of ICSolutions's application will serve the public interest by allowing competitive carriers to enter the institutional calling services market, offering newer and better technology in the provision of service and additional choices for institutional communications, thus reducing costs and improving security.

In Docket No. 95-661-C in response to a Petition for Alternative Regulation by AT&T Communications of the Southern States, this Commission determined that there was sufficient competition in the market for interexchange telecommunication services to justify a relaxation in the manner in which AT&T was regulated. ICSolutions submits that as a competitor of AT&T in the market for providing telecommunication services to customers it should be subject to no regulatory constraints greater than those imposed on AT&T. ICSolutions requests that its interexchange telecommunications service offerings be regulated under this form of relaxed regulation.

These alternative regulation orders were modified by Order No. 2001-997 in Docket No. 200-407-C which imposed a cap on operator-assisted calls where a consumer uses a local exchange carrier's calling card to complete calls from locations which have not selected the local exchange carrier as their toll provider.

Both because of the level of competition found by the Commission in Docket No. 95-661-C and because of the Commission's decision to permit AT&T greater rate flexibility, ICSolutions submits that it is critical to the continued development of a competitive market for telecommunication services that the relaxation of regulation described in Orders No. 95-1734 and 96-55 as modified by Order No. 2001-997 be applied to these service offerings.

### 16. Waivers and Regulatory Compliance

14.

ICSolutions requests that the Commission grant it a waiver of those regulatory requirements inapplicable to competitive providers. Such rules are not appropriate for competitive providers and constitute an economic barrier to entry into the interexchange market.

- A. ICSolutions requests that it be exempt from record keeping policies that require a carrier to maintain its financial records in conformance with the Uniform System of Accounts ("USOA"). The USOA was developed by the FCC as a means of regulating telecommunications companies subject to rate base regulation. As a competitive carrier, ICSolutions maintains its book of accounts in accordance with Generally Accepted Accounting Principles ("GAAP"). GAAP is used extensively by interexchange carriers. Moreover, ICSolutions asserts that because it utilizes GAAP, the Commission will have a reliable means by which to evaluate ICSolutions' operations and assess its financial fitness. Therefore, ICSolutions hereby requests an exemption from the USOA requirements.
- B. In addition, ICSolutions requests a waiver of S.C. Reg. 103-610, and to be allowed to maintain its books and records at its headquarters location in San Jose, California. In the event that the Commission finds it necessary to review ICSolutions' books, this information will be provided upon request to the Commission or ICSolutions will bear the expense of travel for the Commission staff to examine the books and records located outside of South Carolina.

Wherefore, Inmate Calling Solutions, LLC d/b/a ICSolutions, requests that the South Carolina Public Service Commission issues a Certificate of Public Convenience and Necessity authorizing it to provide resold intrastate telecommunications services to the public as proposed herein and set forth in the attached tariff.

Dated this 28th day of April, 2009

Robinson, McFadden & Moore, P.C.

Bonnie D. Shealy, Esquire

Robinson, McFadden & Moore, P.C.

1901 Main Street, Suite 1200

Post Office Box 944

Columbia, SC 29202

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(803) 779-8900

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(803) 252-0724

bshealy@robinsonlaw.com

Attorneys for Inmate Calling Solutions, LLC, dba ICSolutions

# APPLICATION OF INMATE CALLING SOLUTIONS, LLC d/b/a ICSolutions

### List of Exhibits

Exhibit I

Articles of Organization

**Exhibit II** 

Authority to Operate as a Foreign Corporation

Exhibit III

Resumes and Technical Expertise of Key Personnel

**Exhibit IV** 

Financial Statements (CONFIDENTIAL)

Exhibit V

Proposed Tariff

## Application of Inmate Calling Solutions, LLC d/b/a ICSolutions

Exhibit I
Articles of Organization



### State of California Bill Jones Secretary of State

### LIMITED LIABILITY COMPANY ARTICLES OF ORGANIZATION

A \$70.00 filing fee must accompany this form. IMPORTANT - Read instructions before completing this form. 2-00222710012

ENDORSED - FILED in the office of the Secretary of State of the State of California

AUG 1 3 2002

**BILL JONES, Secretary of State** 

Approved by Secretary of State

	This Space For Filing Use Only
	Name of the limited (sability company (end the name with the words "Limited Liability Company," Ltd. Liability Co.," or the abbreviations "LLC" or "LLC.")  Inmate Calling Solutions, LLC
2.	The purpose of the limited liability company is to engage in any lawful act or activity for which a limited liability company may be organized under the Beverly-Killea limited liability company act.
3.	Name the agent for service of process and check the appropriate provision below:
	Ken Dawson which is
	[x] an individual residing in California. Proceed to item 4.
	[ ] a corporation which has filed a certificate pursuant to section 1505. Proceed to Item 5,
4.	If an individual, California address of the agent for service of process:  Address: c/o Integretel, Inc., 5883 Rue Ferrari,
	City: San Jose State: CA Zip Code: 95138
5.	The fimited flability company will be managed by; (check one)
ix )	one manager [ ] more than one manager [ ] single member limited liability company [ ] all limited liability company members
6.	Other matters to be included in this certificate may be set forth on separate attached pages and are made a part of this certificate. Other matters may include the latest date on which the limited liability company is to dissolve.
7.	Number of pages attached, if any:
8.	Type of business of the limited liability company. (For informational purposes only) Telephone services
·9.	DECLARATION: It is hereby declared that I am the person who executed this instrument, which execution is my act and deed.
	William T. Manierre
	Signature of Organizer Type or Print Name of Organizer
	August 9, 2002
	Date
10.	RETURN TO:
	NAME
	William T. Manierre, Esq. Sheppard, Mullin, Richter & Hampton LLP
	ADDRESS Four Embarcadero Center, 17th Floor
	CITY/STATE San Francisco, CA 94111
	ZIP CODE
	SEC/STATE (REV. 12/99)

## Application of Inmate Calling Solutions, LLC d/b/a ICSolutions

Exhibit II
Authority to Operate
As a Foreign Corporation

# The State of South Carolina

## Office of Secretary of State Mark Hammond

### **Certificate of Authorization**

I, Mark Hammond, Secretary of State of South Carolina Hereby certify that:

INMATE CALLING SOLUTIONS, LLC, A Limited Liability Company duly organized under the laws of the State of CALIFORNIA, and issued a certificate of authority to transact business in South Carolina on November 9th, 2004, with a duration that is at will, has as of this date filed all reports due this office, including its most recent annual report as required by section 33-44-211, paid all fees, taxes and penalties owed to the Secretary of State, that the Secretary of State has not mailed notice to the company that it is subject to being dissolved by administrative action pursuant to section 33-44-809 of the South Carolina Code, and that the company has not filed a certificate of cancellation as of the date hereof.

Given under my Hand and the Great Seal of the State of South Carolina this 9th day of November, 2004.

Mark Hammond

Mark Hammond, Secretary of State

Application of Inmate Calling Solutions, LLC d/b/a ICSolutions

Exhibit III Management Profiles

### Michael R. Smith

5883 Rue Ferrari San Jose, CA 95138 (408) 362-4000

### PROFESSIONAL EXPERIENCE

PRESIDENT, Inmate Calling Solutions, LLC, San Jose, CA

2008 - Present

Mr. Smith has twenty-eight years in telecommunications and billing clearinghouse experience. He was founder and CEO of Operator Service Company ("OSC"), a nationwide operator services provider. After the acquisition of OSC by Billing Concepts, Inc., a billing clearinghouse, he was promoted to president of the merged firm. In 2000, Billing Concepts was sold to Platinum Equity, Inc. and he was named the senior Platinum executive managing Billing Concepts and three other Platinum subsidiaries. In 2004, Billing Concepts was sold and Mr. Smith left Platinum Equity and founded Merchant Clearing House, also a billing clearing house.

### **Ken Dawson**

5883 Rue Ferrari San Jose, CA 95138 (408) 362-4177

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An executive management professional with 20 years of leadership experience in billing services for the telecommunications industry. Solid background in business systems and processes with extensive training and practical application of computer systems automation. Recent focus and emphasis has been on corporate governance, contract structure and administration and regulatory compliance. Cofounder of several companies including Integretel, PaymentOne Corp., VRS Billing Systems and Inmate Calling Solutions.

### PROFESSIONAL EXPERIENCE

### VP CONTRACTS & REGULATORY, Inmate Calling Solutions, LLC, San Jose, CA

2008 - Present

Oversees all contracts, including negotiation, structure and administration, for a \$50+ million public utility operating in 40 states. Also oversees the company's regulatory compliance matters including all reporting and filing with public utility commissions, Secretaries of State. State Depts. of Revenue & Taxation, as well as the equivalent federal agencies.

### PRESIDENT, The Billing Resource, f/k/a Integretel, San Jose, CA

1997 - 2008

Oversaw all aspects of the business which annually processed billing transactions valued at over \$500 million. Lead management buyout to reclaim shareholder control from private investor. Outsourced the company's call center function, cutting nearly 300 jobs and gaining control of the largest variable cost. Returned company to profitability after major industry downturn in 1999-2000 resulting from regulatory changes to combat "slamming" and "cramming". Served as court-appointed "responsible party" to oversee major restructuring under Chapter 11 including selling off of three businesses.

### EXECUTIVE VICE PRESIDENT, Integretel Inc., San Jose, CA

1988 - 1997

Co-founded the company and lead development of all major systems and business processes. Developed unique settlement methodology to allow accurate accounting of client revenues through the local exchange carrier systems (a strategic advantage for many years) The company was processing \$300 million in billings by its 5th year of operation. Sold systems technology to AT&T for \$13.8 million. Co-founded VRS Billing Systems division (1990) to focus on billing services for the 900 Pay-Per-Call industry.

### MANAGEMENT CONSULTANT, Telesphere/Media4, Chicago, IL

1987 - 1997

Developed and implemented billing solutions to support the company's new product lines: Operator Services and 900 Calling. Product lines grew from zero to \$50 million in six months. Streamlined interdepartmental procedures and built management reporting systems; Project budget of \$2 million.

### ADVISORY SERVICES CONSULTANT, Genstar Corporation., San Francisco, CA

1984 - 1987

Served as a business solutions advisor to senior management to provide analysis of problems, recommendations and oversee development and implementation of business systems. Applications included Order Entry, Billing, Sales Tracking, Management Reporting, Accounting, Financial and Office Automation.

### SYSTEMS ANALYST, Genstar Computer Services, Calgary, Canada

1982 - 1984

Held various positions through the ranks of Programmer to Senior Analyst with an emphasis on business and account applications. Developed distributed processing application linking 30 cities throughout U.S. and Canada, which lead to a transfer to the San Francisco head office.

### **EDUCATION**

Graduate, 1979, of the Southern Alberta Institute of Technology, Canada. Majored in business with emphasis in computer technology. Additional course study in Yourdon Structured Analysis, CARA Development Methodology, Kepner/Tregoe Problem Solving and Economics & Accounting from the University of Calgary.

### **Brendan Philbin**

1699 Via Campo Verde • San Jose, CA 95120 (408) 927-7316 • Fax: (408) 362-2795 • bphilbin@aol.com

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Results oriented executive with 14 years of leadership experience in the telecommunications industry delivering strategic vision, market and product strategy, technology innovation, program and project management. Proven track record of building and leading successful teams that deliver major projects on time and within budget. Extensive knowledge of the Operator Services industry with domain expertise in telephony billing, collections, bad debt management and inmate telephone services.

### PROFESSIONAL EXPERIENCE

VICE PRESIDENT OPERATIONS: INMATE CALLING SOLUTIONS

2002 – Present

Responsible for the overall day-to-day operations of the company. This responsibility includes overseeing all aspects of the service delivery including system integration, billing & collection, customer service, quality control and data processing. Also leading the design and deployment of next generation payment and bad debt management applications in support of the correctional market.

CHIEF OPERATING OFFICER: INTEGRETEL BILLING SOLUTIONS

1996 - 2002

Responsible for all back-office functions of the company. This responsibility includes overseeing the billing & collection, client settlement, customer service, quality control and data processing functions. Also, designed and deployed a web-based reporting platform - NetImpact<sup>TM</sup> which streamlined the entire back-office function thereby resulting in significant overhead savings. Responsible for the implementation of the IP based infrastructure for Integretel's Internet billing subsidiary, PaymentOne Corporation.

VICE PRESIDENT OPERATIONS: VALUE ADDED COMMUNICATIONS

1989 - 1996

Operator services company servicing the hospitality and correctional markets. Responsible for system configuration, site installations, customer service, quality control and client settlement. Engineered the Agent Management System which automated the reconciliation and disbursement of commissions to agents and facilities. This system was also utilized to reconcile and report LEC and vendor collection activity. Responsible for the design and deployment of fraud control processes that can be found in the state wide correctional systems of New York, Minnesota, Colorado and several county inmate facilities across the country.

### **EDUCATION**

Graduated with honors from Ballinafad College in Southern Ireland. Prior to immigrating to the United States, acquired a broad knowledge base including sales, product development, accounting and management.

### Phil Apanovitch

219 Hurlburt Street • Glastonbury, CT 06033 (860) 368-2456 • Fax: (860) 368-2470 • p\_m\_apanovitch@sbcglobal.net

### **SUMMARY**

Top producing management executive with success exceeding sales and service objectives, managing P&L, and maintaining superior customer satisfaction. Demonstrated strengths in recruiting, directing, leading, negotiating, designing, training both customer service and technical support. Developed and managed alternate marketing channels, strategic partnerships with local and long distance telephone companies, business plans, new product development, business relationships, market analysis, and strategic planning. Utilizes leading edge CTI technology, and application solutions to expand sales in new markets and emerging industries.

### PROFESSIONAL EXPERIENCE

### VICE PRESIDENT, SALES & MARKETING, ICSolutions

2001 - present

Responsible for marketing, sales, and product development for inmate telephone companies and county/state correctional facilities, providing local and long distance telephone service for inmates utilizing automated call processing, call control, and LAN/WAN database security systems incorporating both traditional and alternative billing & payment services.

### GENERAL MANAGER, Adelphia Business Solutions

1999 - 2001

Total P&L responsibility and direction of a team of forty CLEC professionals. Proficient in attainment of revenue and expense commitments involving: customer satisfaction; network design, construction and provisioning; long haul and switching central office equipment and service delivery; sales and marketing; customer care, billing and accounts receivable; human resource acquisition, motivation and retention; real estate procurement and building management.

### VICE PRESIDENT, SALES & MARKETING Telequip Labs Inc., Glastonbury, CT

1996 - 1999

Marketed a call processing, call control LAN/WAN database security system to telephone companies and county/state correctional facilities that generated \$18 million in equipment/service contracts. (125% of sales quota 1st year)

### MANAGING DIRECTOR, SALES, SBC / SNET America, Inc., North Haven, CT

1994 - 1996

Managed more than 100 alternate sales channel people and directed sales team throughout Connecticut to 60,000 general business accounts a LD telephone service, Centrex, ISDN, Frame Relay, that took 20% of AT&T market the first year. \$65 million/year (achieved 127% of sales quota)

### VICE PRESIDENT, SALES & MARKETING, Value-Added Communications, Dallas, TX

1002 - 100/

Marketed to telephone companies and county-state correctional facilities a local and LD telephone service for inmates using Automatic call processing, call control, and LAN/WAN database security system that produced \$100 million in recurring revenue (achieved 238% of sales quota)

### VICE PRESIDENT, SALES & MARKETING, Opus Telecom, Inc., Framingham, MA

1990 - 1992

Sold and marketed a call processing, call control LAN/WAN database security system to telephone companies and system integrators, resulting in the sale of GTE Federal Systems and Federal Bureau of Prisions \$50 million

### VICE PRESIDENT, SALES & MARKETING - CO-FOUNDER, Director, Infoplus, Inc., Needham, MA

1984 - 1987

Marketed the first Audiotex phonebook, "The Talking Phonebook," to Yellow Page advertisers in New England and Arizona with a distribution of five million, resulting in sales of \$11 million in the first year and \$33 million in the second year. Successful quick ramp up of a 200 plus, multilevel sales, marketing, customer service organization.

VICE PRESIDENT, SALES & MARKETING, - CO-FOUNDER, Director, Universal Network Communications, Newton, MA 1982 - 1983 Developed a hospitality product for hotel guest long distance service in the Metro Boston and Rhode Island markets, which produced \$6 million per year in less than one year of sales = 85% hotel sales (42 hotels and over 200 business accounts). Responsible for installing a Northern Telecom 1000 port switch using a 600-pair cable across the street from a NYNEX class 5 CO.

### NORTHEAST DIVISIONAL MANAGER, SPRINT, Hartford, CT & Boston, MA

1975 - 1982

Marketed and sold SPRINT voice and data product line in New England and New York State. Promoted three times, opened seven offices, ramped up from one to over 150 sales, customer service, and technical employees, top 10% in sales nationwide for seven years, number one in the country for seven years for outstanding customer care. Implemented the first advertising campaign, first alternate marketing channels, college students on campus and telecom interconnect companies, organized first telemarketing organization then helped implement SPRINT's 1st centralized telemarketing organization in Detroit staffing more than 400.

**EDUCATION** 

### M. Suzanne Haffner

5883 Rue Ferrari San Jose, CA 95138 (888) 506-7681

### PROFESSIONAL EXPERIENCE

### DIRECTOR OF BUSINESS DEVELOPMENT, Inmate Calling Solutions, LLC, San Jose, CA

2004 - Present

Responsible for managing regulatory compliance, preparation of proposals for use in responding to formal and informal bid opportunities, financial analysis of new projects, and marketing to the corrections industry.

### DIRECTOR MARKETING & SALES SUPPORT, Value-Added Communications, Inc., Plano, TX

2001-2003

Developed Marketing Plan for Sales of Call Processing Equipment to niche inmate market.

Led Product Team to create competitive Product Suite and Pricing.

Established process and created tools for responding to public bid opportunities.

### DIRECTOR MARKETING, Percheron Development Corp., Covington, TX

1998-2001

Provided marketing consulting services to various telecommunications industry clients until company was dissolved in 2001. Accepted full time employment with client (Value-Added Communications, Inc.) at that time.

### DIRECTOR BUSINESS DEVELOPMENT, Telequip Labs, Inc., Richardson, TX

1995-1998

Directed advertising, marketing and public relations effort.

Developed sales collateral, promotional material, standardized public bid responses.

Maintained visibility to regulatory events impacting core business and guided company response/planning.

### DIRECTOR MARKETING, Value-Added Communications, Inc., Plano, TX

1993-1995

Developed business plan, sales collateral and marketing materials for target Inmate Communications Market.

Developed competitive proposal documents for responses to public bid opportunities in target markets.

### DIRECTOR MARKETING, Technologies Management, Inc., Winter Park, FL

1989-1992

Provided consulting services to various telecommunications clients. Specialized in regulatory compliance, product planning and competitive analysis.

Edited Telecommunications Advisory Report, Florida Edition.

Managed tariff advisory service, resulting in a 600% increase in tariff subscription sales over a two year period.

# BEFORE THE PUBLIC SERVICE COMMISSION OF SOUTH CAROLINA

In the Matter of the Application of	)
Inmate Calling Solutions, LLC d/b/a	)
ICSolutions for a Certificate of Public	)
Convenience and Necessity to Provide	)
Intrastate Resold Institutional	)
Telecommunications	)
Services and for Alternative Regulation	)
Within the State of South Carolina	Ś

## Exhibit IV to Application Financial Statements

## CONFIDENTIAL & PROPRIETARY FILED UNDER SEAL

The financial statements of Inmate Calling Solution, LLC ("ICSolutions") are being filed under separate cover.

These documents demonstrate ICSolutions' financial ability to provide the proposed services. ICSolutions is a privately-held limited liability company and, as such, its financial statements are not public information but rather confidential and proprietary information. These financial statements are therefore submitted under seal. ICSolutions respectfully requests that this confidential information not be provided to any party other than members of staff who need to review the material for evaluation of applicant's fitness to provide service.

## Application of Inmate Calling Solutions, LLC d/b/a ICSolutions

Exhibit V Proposed Tariff

### **Institutional Telecommunications Services Tariff**

**OF** 

**Inmate Calling Solutions, LLC** 

d/b/a

### **ICSolutions**

This tariff contains the rules, regulations, descriptions, and rates applicable to the furnishing of institutional telecommunication services provided by Inmate Calling Solutions, LLC d/b/a ICSolutions ("ICSolutions") within the State of South Carolina. This tariff is on file with the Public Service Commission of South Carolina. Copies may be inspected, during normal business hours, at the Company's principal place of business.

Issued: April xx, 2009

Effective:

By:

### **CHECK SHEET**

Pages of this tariff, as indicated below, are effective as of the date shown at the bottom of the respective pages. Original and revised pages, as named below, comprise all changes from the original tariff and are currently in effect as of the date on the bottom of this page.

PAGE	REVISION		PAGE	REVISION	
Title	Original	*	25	Original	*
1	Original	*	26	Original	*
2	Original	*	27	Original	*
3	Original	*			
4	Original	*			
5	Original	*			
6	Original	*			
7	Original	*			
8	Original	*			
9	Original	*			
10	Original	*			
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12	Original	*			
13	Original	*			
14	Original	*			
15	Original	*			
16	Original	*			
17	Original	*			
18	Original	*			
19	Original	*			
20	Original	*			
21	Original	*			
22	Original	*			
23	Original	*			
24	Original	*			

<sup>\* -</sup> indicates those pages included with this filing.

Issued: April xx, 2009

Effective:

By:

### TABLE OF CONTENTS

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Application of Tariff	3
Service Area Map	3
Explanation of Symbols	4
Tariff Format	5
Section 1 - Technical Terms and Abbreviations	6
Section 2 - Rules and Regulations	8
Section 3 - Description of Service	19
Section 4 - Rates and Charges	24

Issued: April xx, 2009

By:

Effective:

### APPLICATION OF TARIFF

This tariff contains the regulations and rates applicable to the provision of intrastate automated operator services by Inmate Calling Solutions, LLC d/b/a ICSolutions for use by inmates in correctional institutions within the State of South Carolina subject to the jurisdiction of the Public Service Commission of South Carolina.

### SERVICE AREA

Inmate Calling Solutions, LLC d/b/a ICSolutions will provide intrastate automated operator-assisted institutional calling services throughout the State of South Carolina.

Issued: Ar

April xx, 2009

Effective:

By:

### **EXPLANATION OF SYMBOLS**

Changes to this tariff shall be identified on the revised page(s) through the use of symbols. The following are the only symbols used for the purposes indicated below:

- (D) Delete or discontinue.
- (I) Change Resulting in an increase to a customer's bill.
- (M) Moved from another tariff location.
- (N) New
- (R) Change resulting in a reduction to a customer's bill.
- (T) Change in text or regulation.

Issued: April xx, 2009

Effective:

By:

### TARIFF FORMAT

- A. Page Numbering Page numbers appear in the upper right corner of the page. Pages are numbered sequentially. However, new pages are occasionally added to the tariff. When a new page is added between pages already in effect, a decimal is added. For example, a new page added between pages 14 and 15 would be 14.1.
- B. Page Revision Numbers Revision numbers also appear in the upper right corner of each page. These numbers are used to determine the most current page version on file with the Commission. For example, the 4th revised Page 14 cancels the 3rd revised Page 14. Because of various suspension periods, deferrals, etc., the most current page number on file with the Commission is not always the tariff page in effect. Consult the Check Sheet for the sheet currently in effect.
- C. Paragraph Numbering Sequence There are nine levels of paragraph coding. Each level of coding is subservient to its next higher level:

```
2.

2.1.

2.1.1.

2.1.1.A.

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D. Check Sheets - When a tariff filing is made with the Commission, an updated Check Sheet accompanies the tariff filing. The Check Sheet lists the pages contained in the tariff, with a cross-reference to the current revision number. When new pages are added, the Check Sheet is changed to reflect the revision. All revisions made in a given filing are designated by an asterisk (\*). There will be no other symbols used on this page if these are the only changes made to it (i.e., the format, etc. remain the same, just revised revision levels on some pages). The tariff user should refer to the latest Check Sheet to find out if a particular page is the most current on file with the Commission.

Issued: April xx, 2009

Effective:

By:

### SECTION 1 - TECHNICAL TERMS AND ABBREVIATIONS

Access Line - An arrangement which connects the Subscriber's location to a ICSolutions switching center or designated point of presence.

**Automated Collect Call** - Calls billed to the called party that are completed through an automated call processing system. The automated system prompts the call originator and called party. The called party must accept charges for the call and is responsible for payment.

Called Party - The person, individual, corporation or other entity whose telephone number is called. The Called Party is responsible for payment of the charges for use of ICS's automated collect service

Commission - The Public Service Commission of South Carolina.

Company or Carrier - Inmate Calling Solutions, LLC d/b/a ICSolutions, unless otherwise clearly indicated by the context.

Correctional or Confinement Institutions - Used throughout this tariff to refer to any type of confinement facility, including prisons, jails, work farms, detention centers or other facilities used for penalty or confinement purposes.

Customer or End User - The person, firm, corporation or other entity which uses ICSolutions' service and is responsible for payment of charges and compliance with the Company's tariff.

ICSolutions - Used throughout this tariff to mean Inmate Calling Solutions, LLC d/b/a ICSolutions

Inmates - The jailed or confined population of correctional or confinement institutions.

LEC - Local Exchange Company.

ORS - Refers to the South Carolina Office of Regulatory Staff.

**Subscriber -** The correctional institution which orders or uses ICSolutions's service and is responsible for compliance with tariff regulations. The Subscriber enters into an agreement with the Company for the provision of collect-only automated operator assisted telecommunications services for use by inmates.

Issued:

April xx, 2009

Effective:

By:

### **SECTION 2 - RULES AND REGULATIONS**

### 2.1 Undertaking of Inmate Calling Solutions, LLC d/b/a ICSolutions

ICSolutions' services and facilities are furnished for communications originating at correctional or confinement institutions within the state of South Carolina. The terms of this tariff apply to ICSolutions' intrastate calls.

ICSolutions provides for the installation, operation, and maintenance of the communications services provided herein in accordance with the terms and conditions set forth under this tariff. ICSolutions may act as the Subscriber's agent for ordering access connection facilities provided by other carriers or entities, when authorized by the subscriber, to allow connection of a Subscriber's location to ICSolutions services. The Customer shall be responsible for all charges due for such service arrangement.

The Company's services and facilities are available twenty-four hours per day, seven days per week subject to restrictions imposed by the administration of the Correctional Institution.

### 2.2 Limitations

- 2.2.1 ICSolutions provides calling services to inmates of confinement/correctional institutions.
- 2.2.2 Service is offered subject to the availability of the necessary facilities or equipment, and subject to the provisions of this tariff.
- 2.2.3 ICSolutions reserves the right to discontinue or limit service when necessitated by conditions beyond its control, or when the Customer is using service in violation of provisions of this tariff, or in violation of the law.
- 2.2.4 The Company does not undertake to transmit messages, but offers the use of its facilities when available, and will not be liable for errors in transmission or for failure to establish connections.
- 2.2.5 All facilities provided under this tariff are directly or indirectly controlled by Inmate Calling Solutions, LLC d/b/a ICSolutions and the Subscriber may not transfer or assign the use of service or facilities without the express written consent of the Company.
- 2.2.6 Service may otherwise be limited at the request of the Institution's administration or by rules of the Commission to decrease fraud and maintain security and control over the inmate population.

Issued: April xx, 2009

Effective:

By:

### 2.3 Use

Services provided under this tariff may be used for any lawful purpose for which the service is technically suited, subject to the limitations in this tariff.

### 2.4 Liabilities of the Company

- 2.4.1 The Company shall not be liable for claim or loss, expense or damage (including indirect, special or consequential damage), for any interruption, delay, error, omission, or defect in any service, facility (including services and facilities involved in emergency calling activity) transmission provided under this tariff, if caused by any person or entity other than the Company, by any malfunction of any service or facility provided by any other carrier, by an act of God, fire, war, civil disturbance, or act of government, or by any other cause beyond the Company's direct control.
- 2.4.2 The Company shall not be liable for, and shall be fully indemnified and held harmless by Customer, End User and Subscriber against any claim or loss, expense, or damage (including indirect, special or consequential damage) for defamation, libel, slander, invasion, infringement of copyright or patent, unauthorized use of any trademark, trade name or service mark, unfair competition, interference with or misappropriation or violation of any contract, proprietary or creative right, or any other injury to any person, property or entity arising out of the material, data, information, or other content revealed to, transmitted, or used by the Company under this tariff; or for any act or omission of the Customer, End User or Subscriber; or for any personal injury or death of any person caused directly or indirectly by the installation, maintenance, location, condition, operation, failure, presence, use, or removal of equipment or wiring provided by the Company, if not caused by negligence of the Company.
- 2.4.3 The Company shall not be liable for any defacement of or damages to the premises of a Subscriber resulting from the furnishing of service which is not the direct result of the Company's negligence.
- 2.4.4 Except when a court of competent jurisdiction finds that gross negligence, willful neglect, or willful misconduct on the Company's part has been a contributing factor, the liability of the Company for any claim or loss, expense or damage (including indirect, special or consequential damage) for any interruption, delay, error, omission, or defect in any service, facility (including services and facilities involved in emergency calling activity) or transmission provided under this tariff shall not exceed an amount equivalent to the charge to the Customer for the interrupted call.

Issued: April xx, 2009

Effective:

By:

### 2.5 Deposits and Advance Payments

The Company does not normally require deposits. However the company reserves the right to collect a deposit from parties who are billed for calls from inmates, pursuant to standards established by rules set forth in South Carolina Rule 103-621.

The Company does not normally require advance payments for service. However, ICSolutions reserves the right to collect an amount not to exceed one (1) month's estimated charges as an advance payment for service. This will be applied against the next month's charges and a new advance payment may be collected for the next month, if necessary.

Issued: April xx, 2009

Effective:

By:

### 2.6 Taxes and Fees

2.6.1 All state and local taxes (i.e., sales tax, municipal utilities tax) are listed as separate line items on the Customer's bill and are not included in the quoted rates and charges set forth in this tariff. To the extent that a municipality, other political subdivision or local agency of government, or Commission imposes upon and collects from the Company a tax or regulatory fee, such taxes and fees shall, insofar as practicable and allowed by law, be billed pro rata to Customers receiving service from the Company within the territorial limits of such municipality, other political subdivision or local agency of government.

### 2.6.2 Public Telephone Surcharge

In order to recover the Company's expenses to comply with the FCC's pay telephone compensation plan effective on October 7, 1997 (FCC 97-371), a per call charge may be applied to all interstate, intrastate and international calls that originate from any domestic pay telephone used to access the Company's services. This surcharge, which is in addition to standard tariffed usage charges and any applicable service charges and surcharges associated with the Company's service, applies for the use of the instrument used to access the Company's service and is unrelated to the service accessed from the pay telephone.

Pay telephones include coin-operated and coinless phones owned by local telephone companies, independent companies and other interexchange carriers. The Public Pay Telephone Surcharge applies to the initial completed call and any re-originated call (i.e., using the "#" symbol).

Whenever possible, the Public Pay Telephone Surcharge will appear on the same invoice containing the usage charges for the surcharged call. In cases where proper pay telephone coding digits are not transmitted to the Company prior to completion of a call, the Public Pay Telephone Surcharge may be billed on a subsequent invoice after the Company has obtained information from a carrier that the originating station is an eligible pay telephone.

The Public Pay Telephone Surcharge does not apply to calls placed from pay telephones at which the Customer pays for service by inserting coins during the progress of the call.

Rate per Call, up to

\$0.50

Issued: April xx, 2009

Effective:

By:

### 2.7 Payment for Service

### 2.7.1 Payment for Service

The Customer is responsible for payment of all charges for services furnished to the Customer or by ICSolutions. All charges due by the Customer are payable to the Company or to any agency duly authorized to receive such payments (such as a local exchange company).

### 2.7.2 Disputed Charges

Charges billed directly by the Company are due upon receipt. Amounts not paid within twenty (20) days of the invoice will be considered past due. For charges billed directly by the Company, notice from the Customer of a dispute as to charges must be received by the Company within thirty (30) days after the date of the invoice. Otherwise, all charges will be considered correct and binding.

For charges billed through the Customer's local exchange carrier, notice from the Customer of disputed charges must be received in writing by the Company within ninety (90) days after the date of the bill is issued. Otherwise, all charges will be considered correct and binding on the Customer.

The Company will promptly investigate and advise all billed parties as to its findings concerning disputed charges. Adjustments to Customer's bills shall be made to the extent that circumstances exist which reasonably indicate that such changes are appropriate.

If the Customer and the Company are unable to resolve the dispute to their mutual satisfaction, the Customer may file a complaint with the South Carolina Office of Regulatory Staff (ORS). The address of the Commission is as follows:

Office of Regulatory Staff State of South Carolina Consumer Services Division 1401 Main Street, Suite 900 Columbia, SC 29201 Telephone

 Telephone
 803-737-0800

 Toll Free Number
 800-922-1531

 Fax Number
 803-737-4750

Issued: April xx, 2009

Effective:

By:

### 2.7 Payment for Service, (Cont'd.)

### 2.7.3 Validation of Credit

Services provided by the Company are available to inmates of confinement facilities in accordance with facility-authorized programs. The Company may request that the confinement facility adopt, as part of its program, terms that enable the Company to collect the charges for all inmate calls, including without limitation, the blocking of calls by the Company to certain telephone numbers when the amount charged to such a telephone number exceeds a predetermined amount or becomes past due.

The Company reserves the right to validate the creditworthiness of Customers and billed parties through available verification procedures and to establish a maximum predetermined credit amount. Where a requested billing method cannot be validated, the Company may require service to be provided via a prepaid account.

Issued: April xx, 2009

Effective:

By:

### 2.8 Refusal or Discontinuance by Company

- **2.8.1** ICSolutions may refuse or discontinue service for any of the following reasons:
  - A. For failure of the Customer to pay a bill for service when it is due.
  - **B.** For failure of the Subscriber to provide the Company reasonable access to its equipment and property.
  - C. For Subscriber's breach of the contract for service between the Company and the Subscriber.
  - **D.** For a failure of the Subscriber to furnish such service, equipment, and/or rights-of-way necessary to serve said Subscriber as shall have been specified by the Company as a condition of obtaining service.
  - E. When necessary for the Company to comply with any order or request of any governmental authority having jurisdiction.
  - **F.** In the event of tampering with the Company's equipment.
  - G. In the event of a condition determined to be hazardous to the Customer or Subscriber, to other Customers of the Company, to the Company's equipment, the public, or to employees of the Company.
  - H. In the event of a Customer's or Subscriber's use of equipment in such a manner as to adversely affect the Company's equipment or the Company's service to others.
  - I. In the event of fraudulent use of the service.

Issued: April xx, 2009

Effective:

By:

### 2.9 Inspection, Testing and Adjustment

Upon reasonable notice, the facilities provided by the Company shall be made available to the Company for tests and adjustments as may be deemed necessary by the Company for maintenance.

### 2.10 Call Restrictions

Calling capabilities may be restricted by the administration of the correctional or confinement institutions. The following types of calls will be blocked: directory assistance, 0-, 700, 800, 900, 976, 950, 10XXX, 1+ sent paid, third number billed, credit card and local direct. The Institution may block calls to specific telephone numbers and may limit calling service to pre-approved telephone numbers only. Call duration may be limited by the Institution.

### 2.11 Marketing Practices

As a telephone utility under the regulation of the Public Service Commission of South Carolina, the Company hereby asserts and affirms that as a reseller of intrastate telecommunications service, it will not indulge or participate in deceptive or misleading telecommunications marketing practices to the detriment of consumers in South Carolina, and will comply with those marketing practices, if any, set forth by the Public Service Commission. Additionally, the Company will be responsible for the marketing practices of its contracted telemarketers for compliance with this provision. The Company understands that violation of this provision could result in a rule to Show Cause as to the withdrawal of its certification to complete intrastate telecommunications traffic within the state of South Carolina. As a provider of service to inmates in Confinement Institutions, the Company does not engage in telemarketing.

Issued: April xx, 2009

Effective:

By:

### **SECTION 3 - DESCRIPTION OF SERVICE**

### 3.1 General

Service is offered to inmates of correctional or confinement facilities for outward-only calling.

### 3.2 Timing of Calls

- 3.2.1 Long distance usage charges are based on the actual usage of the network. Timing of a call begins when the called party accepts the charges for the call. Positive response for acceptance of a call is required. A call will be terminated within five (5) seconds from the last message given if no positive response is received.
- 3.2.2 Chargeable time for a call ends upon disconnection by either party.
- 3.2.3 The minimum call duration and initial period for billing purposes is one minute.
- 3.2.4 Unless otherwise specified in this tariff, for billing purposes usage is measured and rounded to the next higher full minute.
- 3.2.5 No charges apply for incomplete calls or for calls to called parties who do not accept the charges for the call. ICSolutions will terminate a call if the called party does not accept responsibility for the charges. If a Customer believes he or she has been incorrectly billed for an incomplete call, the Company will, upon notification, investigate the circumstances of the call and issue a credit when appropriate.

Issued: April xx, 2009

Effective:

By:

## 3.3 ICSolutions Institutional Automated Collect Operator Service

ICSolutions provides Institutional Automated Collect Operator Service to inmates of confinement facilities. Service may be limited by the administrators of the institutions as to availability, call duration or calling scope. Calls are billed to the Called Party. The Called Party must actively accept charges for the call. A per-call service charge applies to each call.

Institutional automated collect operator service allows inmates to make collect calls to terminating locations anywhere within in the state. An automated system prompts the caller and the called party through user - friendly instructions. The called party must accept responsibility for payment of the charges by dialing the designated digit for acceptance. If a call is not accepted within five (5) seconds of the automated voice recording prompt, the automated recording is replayed a second time. If an acceptance digit is not received five (5) seconds after the second recording is completed, the call is terminated by ICSolutions' system.

Use of the automated collect calling service is subject to the rules and regulations of the Commission and the institution's administrative restrictions.

Issued: April xx, 2009

Effective:

By:

#### 3.4 ICSolutions Prepaid Institutional Calling Services

#### 3.4.1 General

ICSolutions Prepaid Institutional Calling Services provide alternative payment arrangements for inmates in Confinement Institutions. This service is designed to offer a calling alternative for the following circumstances:

- A) Called parties who utilize the services of local exchange carriers that do not offer third party billing of collect calls; and
- B) Called parties whose credit history is inadequate to receive collect calls; and
- C) Inmates who wish to utilize their commissary funds for call placement; and
- D) Called parties who wish to budget their monthly expense for institutional calls.

Prepaid Institutional Calling Services are not subject to the Deposit and Advance Payment provisions found in Section 2.

Two options are available with Prepaid Institutional Calling Services. The first option, the Debit Card/Debit Account, allows the inmate (via the Institution personnel) to set up his/her own account/card at the Confinement Institution; the second option, Prepaid Collect Service, allows the Called Party who receives collect calls from inmates to set up his/her own prepaid account.

Issued: April xx, 2009

Effective:

By:

# 3.4 ICSolutions Prepaid Institutional Calling Services, (Cont'd.)

### 3.4.1 General, (Cont'd.)

### A. Option A: Prepaid Debit Account

With a Debit Card or Debit Account, each inmate has the option to transfer funds from his/her commissary account to purchase a debit card or have calls paid for directly out of the inmate's commissary account. This is accomplished by facility personnel or through a direct interface between the commissary system and the inmate phone system. This account is associated with the inmate's Personal Identification Number (PIN). When the inmate places a call, he/she has the option of calling collect or debit. Once debit is selected, the inmate enters the PIN and called telephone number. All deposits to the account are paid to and handled by the Institution. The Company receives payment from the Institution; it does not engage in direct monetary transactions with the inmate. Debit cards or Debit accounts may be funded in any amount subject to the requirements or restrictions of the Confinement Institution.

The Company's system automatically informs the caller of the Available Usage Balance remaining in the Prepaid Account, and provides prompts to place the call by entering the destination telephone number. Network usage is deducted from the Available Usage Balance in the account on a real time basis as the call progresses.

Available balances in the Debit Card or Debit Account are refundable. Debit Account balances are refunded automatically when the Commissary account is closed. Refunds of Debit Card balances are refundable upon request, typically after release of the inmate from the Confinement Institution. The Available Usage Balance expires six months from the date the last call or last activity is made on the account or card. No refunds of unused balances will be issued after the expiration date.

Issued: April xx, 2009

Effective:

By:

### 3.4 ICSolutions Prepaid Institutional Calling, (Cont'd.)

#### 3.4.1 General, (Cont'd.)

### B. Option B: Prepaid Collect Service

Prepaid Collect Service is available for those parties (Customers) who receive collect calls from inmates in Confinement Institutions. Upon request, a prepaid account is set up by the Company for the Customer. The inmate will receive an authorization code and instructions for accessing and using the service. If the payment into the account is provided via the Customer's credit card, credit verification procedures are carried out under the terms specified in Section 2 of this tariff. Deposits to the account are paid to and handled by the Company via arrangement with a specified financial institution. The Company does not engage in direct monetary transactions with the inmate.

The Company's system automatically informs the account holder of the Available Usage Balance remaining in the Prepaid Account prior to acceptance of the call. Network usage is deducted from the Available Usage Balance in the account on a real time basis as the call progresses. The account holder will also receive a reminder message when the account balance has one minute of usage remaining. All calls must be charged against an Account that has sufficient available balance. Calls in progress will be terminated by the Company if the balance on the Account is insufficient to continue the call.

Payments for Prepaid Collect Accounts and any Available Usage Balance are refundable upon request, typically after release of the inmate from the Confinement Institution. The Available Usage Balance expires six months from the date the last call or activity is made on the Debit or Prepaid account. No refunds of unused balances will be issued after the expiration date.

Initial or additional deposits to prepaid accounts may be made via selected retail outlets with which the Company may contract to receive Customer payments, or via Western Union, commercial credit card, debit card or e-checks. Payments may be made in any amount.

Prepaid Institutional Calling Services are available 24 hours a day, seven days per week. Access to telephone service by an inmate may be subject to time of day and usage restrictions imposed by individual Confinement Institutions. No minimum service period applies.

Network usage for Prepaid Institutional Calls is deducted from the Available Usage Balance in full minute increments. For debiting purposes, call timing is rounded up to the nearest one (1) minute increment. Usage charges are computed and rounded up to the nearest penny on a per call basis.

Issued: April xx, 2009

Effective:

By:

#### **SECTION 4 - RATES**

### 4.1 General

Each Customer is charged individually for each call placed through the Company.

Charges are assessed based on their use of the service. No fixed monthly recurring charges apply.

### 4.2 Time of Day Rate Periods

A. For time of day sensitive services, the following rate periods apply unless otherwise specified in this tariff:

	MON	TUES	WED	THUR	FRI	SAT	SUN
8:00 AM TO 5:00 PM*		DAYTIM					
5:00 PM TO 11:00 PM*	EVENING RATE PERIOD						EVE
11:00 PM TO 8:00 AM*	NIGHT/WEEKEND RATE PERIOD						

<sup>\*</sup> Up to but not including.

B. Calls are billed based on the rate in effect for the actual time period(s) during which the call occurs. Calls that cross rate period boundaries are billed the rates in effect in that boundary for each portion of the call, based on the time of day at the Customer location.

Issued: April xx, 2009

Effective:

By:

## 4.3 ICSolutions Institutional Collect-Only Service Rates

The following rates apply to outbound collect-only operator assisted calls placed by inmates in correctional institutions. The minimum call duration for billing purposes is one (1) minute. Additional usage is measured and rounded to the next higher full minute increment for billing purposes.

# 4.3.1 Collect-Only Rates and Charges

#### A. Plan A

The following rates and charges apply for Institutional Collect Calling

1.	Local	Usage

Rate per Call: \$2.60

#### 2. IntraLATA

Rate per Minute: \$0.33 Operator Charge: \$2.50

#### 3. InterLATA

Rate per Minute: \$0.55 Operator Charge: \$3.95

## B. Plan B

#### 1. Local Usage

Rate per Call: \$0.94

## 2. IntraLATA

Rate per Minute (Day): \$0.33 Rate per Minute (Evening/Night/Weekend): \$0.165

Operator Charge: \$1.50

#### 3. InterLATA

Rate per Minute: \$0.55 Operator Charge: \$3.95

Issued: April xx, 2009

Effective:

By:

Kenneth Dawson, VP Contracts & Regulatory Inmate Calling Solutions, LLC 5883 Rue Ferrari

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## 4.3 ICSolutions Institutional Collect-Only Service Rates

# 4.3.1 Collect-Only Rates and Charges

#### C. Plan C

1. Local Usage

Rate per Call:

\$0.50

2. IntraLATA

Rate per Minute:

\$0.10

Operator Charge: \$0.50

3. InterLATA

Rate per Minute:

\$0.15

Operator Charge:

\$1.00

Issued: April xx, 2009

Effective:

By:

## 4.4 ICSolutions Prepaid Institutional Calling Services

## 4.4.1 Prepaid Collect Rates and Charges

### A. Plan A

1. Local Usage

Rate per Call: \$2.60

2. IntraLATA

Rate per Minute: \$0.33 Operator Charge: \$2.50

3. InterLATA

Rate per Minute: \$0.55 Operator Charge: \$3.95

#### B. Plan B

1. Local Usage

Rate per Call: \$0.94

2. IntraLATA

Rate per Minute (Day): \$0.33 Rate per Minute (Evening/Night/Weekend): \$0.165

Operator Charge: \$1.50

3. InterLATA

Rate per Minute: \$0.55 Operator Charge: \$3.95

Issued: April

By:

April xx, 2009

Kenneth Dawson, VP Contracts & Regulatory Inmate Calling Solutions, LLC

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Effective:

# 4.4 ICSolutions Prepaid Institutional Calling Services

# 4.4.1 Prepaid Collect Rates and Charges

### C. Plan C

1. Local Usage

Rate per Call: \$0.40

2. IntraLATA

Rate per Minute: \$0.08 Operator Charge: \$0.40

3. InterLATA

Rate per Minute: \$0.12 Operator Charge: \$0.80

Issued: April xx, 2009

Effective:

By:

## 4.4 ICSolutions Prepaid Institutional Calling Services. (Cont'd.)

## 4.4.2 Prepaid Debit Rates and Charges

#### A. Plan A

1. Local Usage

Rate per Call:

\$2.60

2. IntraLATA

Rate per Minute:

\$0.33

Operator Charge:

\$2.50

3. InterLATA

Rate per Minute:

\$0.55

Operator Charge:

\$3.95

#### B. Plan B

1. Local Usage

Rate per Call:

\$0.94

2. IntraLATA

Rate per Minute (Day):

\$0.33

Rate per Minute (Evening/Night/Weekend):

\$0.165

Operator Charge:

\$1.50

3. InterLATA

Rate per Minute:

\$0.55

Operator Charge:

\$3.95

Issued: Ap

By:

April xx, 2009

Effective:

Kenneth Dawson, VP Contracts & Regulatory Inmate Calling Solutions, LLC

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# 4.4 ICSolutions Prepaid Institutional Calling Services. (Cont'd.)

# 4.4.2 Prepaid Debit Rates and Charges

### C. Plan C

11. Local Usage

Rate per Call:

\$0.40

2. IntraLATA

Rate per Minute:

\$0.08

Operator Charge:

\$0.40

3. InterLATA

Rate per Minute:

\$0.12

Operator Charge:

\$0.80

Issued:

By:

April xx, 2009

Effective:

Kenneth Dawson, VP Contracts & Regulatory Inmate Calling Solutions, LLC

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## 4.5 Miscellaneous Charges

#### 4.5.1 Billing Cost Recovery Fee

In order to partially offset increased expenses associated with billing calls via local exchange carriers, a cost recovery fee may apply each billing period in which local or long distance collect calls are billed through a Customer's local exchange carrier. Where applicable, this fee will be charged only once per billing period regardless of the number of calls. The fee will not apply in any billing period in which no collect calls are billed via the Customer's local exchange carrier. This fee does not apply to prepaid services paid for by commercial credit card, check, money order or wire, or for services billed directly to the Customer by the Company.

Billing Cost Recovery Fee, per month where applicable, up to

\$2.49

#### 4.5.2 Voice Verification Service

Voice verification Service is an optional service that provides validation of the inmate's identity through voice verification technology for purposes of improved security and reduced potential of fraud and Customer harassment by inmates. This charge applies to automated calls placed by inmates of correctional facilities when such calls are provided through the Company's own processing equipment. Where Voice Verification Service is requested by correctional facilities, this charge applies in addition to all applicable institutional rates and charges as specified in this tariff.

#### A. Voice Verification Service Charge

Charge per call\*, up to

\$0.25

\*where requested by correctional facility

Issued: April xx, 2009

Effective:

By: